

## Factsheet - Business Services in China

China remains one of the world's fastest growing economies and rapidly changing B2C and B2B markets. Many foreign companies have realized the growth potential and wish to sell their products or services on the Chinese market.

But selling in China is not a simple matter and requires real market insights and cooperating with the right people on the ground who can offer expert advice, support and guide you in the right direction.

### Advice & Support

By letting us act as your business partner in China, you will benefit from our local presence in Shanghai with an experienced and competent Chinese team who take care of things directly on the ground in China which will save you valuable time and cost.

### Business Services

- **Market Appraisal:** Expert advice on market entry, company set-up and start-up of operations in China.
- **Market Research:** Analyse market conditions, entry requirements, laws & regulations, stakeholders and other critical factors in China.
- **Finance, Accounting & Tax Advisory:** Analyze and propose optimal set-up in terms of tax benefits, accounting, budget control, cash flow, registered capital, profit repatriation, payment remittance, etc.
- **E-commerce:** One-stop brand management services for direct online sales of FMCG brands in China handling import & customs clearance, warehouse & logistics, marketing & media, e-commerce platforms & online shops, and customer service.
- **Partner Search:** Search for, identify and select potential partners i.e., distributors, agents or suppliers.
- **Project Management:** Direct on the ground support during pre-investment, company set-up, start-up, interim period or specific business project.

### Contact

- Noam David Stern, Founder
- Mobile: +86 136 1169 1358
- Email: [noam@china-direct.biz](mailto:noam@china-direct.biz)
- Web: [www.china-direct.biz](http://www.china-direct.biz)
- LinkedIn: [China-direct.biz](https://www.linkedin.com/company/china-direct-biz)

©Copyright 2021 All rights reserved. The information contained herein is of a general nature and the author cannot be held liable for the accuracy and validity of the information and opinions expressed.